

LAND INVESTMENT  
**EXPO**  
2026

**AGENDA**

**TUESDAY, JANUARY 13, 2026**

IOWA EVENTS CENTER, DOWNTOWN DES MOINES

# SCHEDULE

7:00 - 8:00 AM

## REGISTRATION AND BREAKFAST

Registration Sponsored by Vibrant Insurance  
*Exhibition Hall*

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8:00 - 10:00 AM

## MORNING KEYNOTE SESSION

*Main Ballroom*

### Welcome to the 2026 Land Expo

#### Eric O'Keefe

Editor, The Land Report

### Welcome to Iowa

#### Mike Naig

Iowa Secretary of Agriculture

### And Here We Are....At the End of the World

#### Peter Zeihan

Geopolitical Strategist

### USDA Deputy Secretary Stephen Vaden

Deputy Secretary, U.S. Department of Agriculture

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10:00 - 10:30 AM

## MORNING BREAK/EXHIBITOR SESSION

Sponsored by Cultivation Corridor

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10:30 - 11:15 AM

## MORNING BREAKOUT SESSIONS

*Rooms 303-320*

### OZ 2.0 Goes Rural

*Room 303-304*

John Heneghan, Servant Financial

### Farmland Becomes "Semi-Liquid"

*Room 305-306*

Michael Robinson, Nuveen

### Hot Topics in Land & Agribusiness:

#### Financial Distress, Foreign Ownership, Immigration, and What's Coming Next

*Room 307-308*

Todd Friedman, Kirk Maag, Stoel Rives LLP and Guest Panel

### Maximizing Land Value:

#### The ROI of Smart Irrigation and Remote Technologies

*Room 309-310*

Eric Fleming, Lindsay Corporation

### Crop Insurance Safety Net for Land Investors to See Dramatic Changes for 2026

*Room 313-314*

Dave Chatterton, Strategic Farm Marketing

### Investment Trends for Family Offices in 2026

*Room 315-316*

Brett Halley, Private Wealth Asset Management

Brian McNamara, U.S. Wealth

### Section 1031 Like-Kind Exchanges:

#### Red Flags, Security, and Safeguarding the Process

*Room 317-318*

David Brown, Chet Mellema, and Becky Peterson, IPE 1031

### Agriculture - Looking Forward

*Room 319-320*

Jim Knuth, Farm Credit Services of America

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11:30 AM - 1:30 PM

## LUNCH KEYNOTE SESSION

Sponsored by Midwest Growth Partners

*Main Ballroom*

### Peoples Company Farmer of the Year

#### American Farmland Owner Presentation

##### Dave Price

Editor, American Farmland Owner

### Agriculture Young People Love

#### Joel Salatin

Polyface Farms

### The Land Report 100

#### Eric O'Keefe

Editor, The Land Report

### What is a Family Office and Why Does it Matter?

#### Ron Diamond

Founder and Chairman, Diamond Wealth

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1:30 - 2:00 PM

## AFTERNOON BREAK/EXHIBITOR SESSION

Sponsored by Bank Iowa

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2:00 - 2:45 PM

## AFTERNOON BREAKOUT SESSIONS

*Rooms 303-320*

### Forces Shaping Southeastern U.S. Timberland Ownership

*Room 303-304*

Will Autrey, Barrett McCall, Larson & McGowin

### Farmland Markets:

#### Short Term vs. Long Term Drivers of Value and Return

*Room 305-306*

Dr. Bruce Sherrick, TIAA Center for Farmland Research, University of Illinois

### Integrating Water-Market Strategies Into Agricultural Operations

*Room 307-308*

Adam Jokerst, WestWater Research

### Boa Safra Ag With Medal of Honor Recipient Sal Giunta

*Room 309-310*

Sal Giunta

### Succession and Structuring After the Big Beautiful Bill

*Room 313-314*

Robert Hodges, BrownWinick Law Firm

# SCHEDULE

## **Pardon the Economics: Are the Ag Economy, Lending Conditions, and Farmland Markets on a Collision Course?**

Room 315-316

Blaine Nelson, Jackson Takach, Farmer Mac

## **Profitable Partnering With Experts**

Room 317-318

Paul Anderson, Peoples Company

Damian Howard, Lisa Shryack, Security National Bank

## **Tax Deferred 721 Exchange Transactions for Farmland**

Room 319-320

Ethan Branscum, Sower

2:45 - 3:00 PM

## **AFTERNOON BREAK/EXHIBITOR SESSION**

Sponsored by Valley Irrigation (A Valmont Company)

3:00 - 5:00 PM

## **AFTERNOON KEYNOTE SESSION**

Main Ballroom

### **A Conversation with Ed Yardeni**

**Ed Yardeni**

President of Yardeni Research Inc.

### **The End of U.S. Exceptionalism**

**Marko Papic**

Macro and Geopolitical Strategist

5:00 - 6:00 PM

## **SOCIAL HOUR/EXHIBITOR SESSION**

Sponsored by Andrew Zellmer Real Estate Team and State Savings Bank

*\*Times are subject to change based on speakers' availability.*

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20th Anniversary

SAVE THE DATE  
**JANUARY 12, 2027**

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# AT A GLANCE

## MORNING BREAKOUTS

- Rm 303-304 OZ 2.0 Goes Rural
- Rm 305-306 Farmland Becomes "Semi-Liquid"
- Rm 307-308 Hot Topics in Land & Agribusiness: Financial Distress, Foreign Ownership, Immigration, and What's Coming Next
- Rm 309-310 Maximizing Land Value: The ROI of Smart Irrigation and Remote Technologies
- Rm 313-314 Crop Insurance Safety Net for Land Investors to See Dramatic Changes for 2026
- Rm 315-316 Investment Trends for Family Offices in 2026
- Rm 317-318 Section 1031 Like-Kind Exchanges: Red Flags, Security, and Safeguarding the Process
- Rm 319-320 Agriculture - Looking Forward

## AFTERNOON BREAKOUTS

- Rm 303-304 Forces Shaping Southeastern U.S. Timberland Ownership
- Rm 305-306 Farmland Markets: Short Term vs. Long Term Drivers of Value and Return
- Rm 307-308 Integrating Water-Market Strategies Into Agricultural Operations
- Rm 309-310 Boa Safra Ag With Medal of Honor Recipient Sal Giunta
- Rm 313-314 Succession and Structuring After the Big Beautiful Bill
- Rm 315-316 Pardon the Economics: Are the Ag Economy, Lending Conditions, and Farmland Markets on a Collision Course?
- Rm 317-318 Profitable Partnering With Experts
- Rm 319-320 Tax Deferred 721 Exchange Transactions for Farmland

## EVENT APP

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